## PRATYAKSHA – PRODUCT REVITALIZATION

- 1. \* Round1 Product Selection and Analysis (10 mins):\* Teams select a product (one of their choice) and analyse:
  - Why did they choose this product for revitalization?
  - The current challenges the product faces in the market.

**Deliverables**: A 10-minute presentation covering:

- Product background and company overview.
- SWOT analysis (Strengths, Weaknesses, Opportunities, Threats).
- Insights into the product's current position in the market.

30 % Elimination 14 from 20

- 2. \* ROUND II: (10 mins for each team)\* Revitalization Strategy and Creative Execution Teams must create Revitalization Strategy, Mock Advertisement, New Branding 50% of participants will be eliminated(7/14)
- Activity: Teams must create:
  - · Revitalization Strategy: Focus on product improvements, target audience, and a fresh market strategy (pricing, distribution, promotion, etc.).
  - Mock Advertisement: A 1-minute ad campaign (skit, video, or storyboard).
  - New Branding: Design a logo, propose a new name (if needed), and explain the rationale behind the new branding.
  - Deliverables:
    - A 5-minute presentation of the revitalization strategy.

## **Guidelines & Rules**

- · A mock ad campaign for the product.
- · Visual branding elements (logo and product name).
- 3. ROUND III Product Launch Simulation (15 mins) Teams pitch their final product (video) as if launching it in the real market.
  - Activity: Teams pitch their final product as if launching it in the real market. This includes:
    - · A cohesive "Product Launch Event" presentation.
    - Highlighting the product's unique selling points (USPs) and revitalization impact.
    - · Simulating a Customer Interaction Session, where teams address "customer" (judges or audience) queries about the product.

## • Deliverables:

- A 7-minute launch presentation (can include elements like commercials, prototypes, or a live demo).
- A 3-minute Q&A session with judges/audience.

## **Guidelines for Participants**

- 1. **Team Size**: 4 members.
- 2. Teams should prepare slides, storyboards, or videos as needed.
- 3. All work must be original, and any detected plagiarism will lead to disqualification.
- 4. Teams must adhere to the time limits for each round.
- 6. Participants should bring their own laptops, mobile phones and net setters.
- 8. Each participant should wear the college identity card in all rounds.
- 9. Registration fee: Rs.400 PER TEAM

\*Decisions:\* The judges' decisions will be final and binding.